

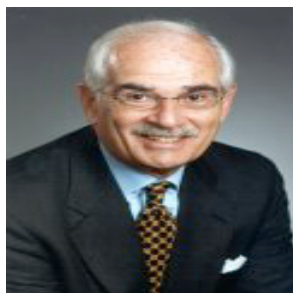
# Jay B. Hunt

---

## SENIOR LEVEL EXECUTIVE

Corporate Strategy, Development & Implementation

---



Since 1988, Jay has provided advisory services to companies in crisis or wrestling with difficult issues. These issues range from insolvency and management conflict to operating problems arising from underperformance and lack of planning. Jay is an expert at organizational dynamics, governance, marketing and repositioning. He has also been associated with Sherwood Partners ([www.shrwood.com](http://www.shrwood.com)), which provides similar services to commercial banks, venture capital firms and private equity funds across the country.

---

## CORPORATE GOVERNANCE

---

Jay has over 30 years of governance experience including service as a Director and former Non-Executive Chair of DDi Corp., Inc. (NASDAQ:DDIC, [www.ddiglobal.com](http://www.ddiglobal.com)) and a member of its Audit and Compensation Committees as well as Chair of its Nominating and Governance Committee. DDi was a leading provider of time-critical, technologically advanced electronics manufacturing services for the electronics industry. The company was sold to Viasystems for \$268 million cash in a transaction that closed May 31, 2012. He has also been a Member of the Advisory Board for Joie de Vivre Hospitality (JDV), recently acquired by Geolo Capital ([www.geolo.com](http://www.geolo.com)). JDV ([www.jdvhospitality.com](http://www.jdvhospitality.com)) owns and/or manages 40 businesses including hotels, spas and restaurants and has revenues of \$250 million. The Advisory Board advised the CEO and Founder on every important decision such as: capital and organizational structure to responding to the events of September 11 and the telecom implosion in 2001-2002 as well as the development of a strategic plan that has moved the company to a dominant position in its market.

He was also a Director of Gentiae Clinical Research, Inc., a venture capital backed specialty clinical research organization for cardiac safety monitoring, imaging and cardiovascular clinical research in drug and device development. Most recently, Jay was appointed to the Board of Building Materials Holding Corporation ([www.BuildWithBMC.com](http://www.BuildWithBMC.com)), a leading supplier of building supplies to the home construction market, including production and custom builders in the western third of the country. BMC was a public company that went through a dramatic restructuring of its operations and emerged from Chapter 11 in January, 2010. He was Chairman until 2013 and retired from the Board in 2014. BMHC is now in the final stage of merging with Stock Building Supply Holdings, Inc. (NASDAQ: STCK).

Jay was a Director of Electronic Medical Management, Inc. (EMMI). EMMI, prior to his involvement, had entered into a reverse merger with a public shell company which was found to be tainted resulting in an SEC enforcement action requiring the establishment of a rescission fund for shareholders. Under Jay's guidance, the company retained counsel and went private. Jay was a Director Nominee on a slate for Roche Pharmaceuticals in connection with its hostile tender offer for Ventana Medical Systems, Inc. (VMA). Roche commenced an unsolicited all-cash tender offer for all of VMA's outstanding shares of common stock for approximately \$3 billion in June 2007. The parties entered into a friendly acquisition agreement for approximately \$3.5 billion cash in early 2008. Roche again nominated Jay to a hostile tender slate in 2012 in pursuit of Illumina, Inc. (NASDAQ: ILMN). Roche withdrew its \$6.7 billion cash offer in mid-April of that year.

## **MANAGEMENT EXPERIENCE**

---

Jay served FM Productions as Executive Vice President and a member of its Executive Management Committee and Board of Directors. He was responsible for all functions except manufacturing and creative services for this premier entertainment services company. Prior to that, Jay formed a joint venture with First Nationwide Bank to purchase a subsidiary of Wells Fargo & Co. that provided asset management and administrative services to developers throughout the United States and Mexico and to over 100 financial institutions in the U. S; he served the company as Chairman & CEO. Immediately prior to this acquisition, Jay was a Vice President of The Bank of California where he had marketing and sales responsibility for five operating units.

Jay also served in several sales, product development, marketing and division management capacities for the Simmons Company over a nine year period including general management responsibility for a division headquartered in San Francisco with accountability for sales in thirteen western states. He directed sales relationships with most of the major hotel and resort chains, cruise ship operators based on the Atlantic seaboard and federally funded Model City housing projects. Jay's professional career began with Caterpillar Tractor Co. where he managed accounts representing over \$125 million of revenue annually.

## **CONSULTING ENGAGEMENTS**

---

Jay has experience in these industries: Construction, Basic and Specialty Manufacturing, Real Estate and Real Estate Services, Contract Furnishings, Financial Services, Healthcare, Entertainment Production and Services, Private Trusts, Food Processing and Packaging, Transportation, Professional Service Firms, Wine and Spirits Distribution, Paper Products, Hospitality (hotels, vacation ownership and restaurants), Specialty Distribution (including energy), Retail, Venture Capital, Technology, and Mediating Family "Fights". Over the last six years, he has been involved in restructuring 11 companies, several in the home construction and related business as well as Real Estate, Distribution and Trusts. The credit facilities related to these companies have ranged from \$10 million to \$150 million.

A few specific assignments have included: an energy distribution company with \$225 million of revenue which was in violation of its loan covenants and experiencing a liquidity crisis. With Jay's guidance, the company reduced its working capital line to zero for the first time in 20 years and recorded record profit; a testamentary trust which found itself in an impaired collateral position with illiquid assets and a position in a public company which went bankrupt. Other assignments have included a company controlled by two families with much different perspectives on value creation which resulted in the liquidation of the company; a conflict between siblings over the performance of various real estate assets bequeathed to them by their parents; another family with significant differences about managing a variety of commercial property; a company (private) with over a billion dollars of revenue with a "disconnect" within the family and between the family and management over the acquisition strategy then in place and the family's needs.

## **PROFESSIONAL ASSOCIATIONS, COMMUNITY INVOLVEMENT & EDUCATION**

---

Jay is a Director of the Indiana University Foundation and former Chair of the Ischemia Research & Education Foundation. Jay is a former Director and Treasurer of the San Francisco General Hospital Foundation, a former Director and President of the Phi Gamma Delta Educational Foundation, a former Director of the American Resort Development Association and a member of the Connecticut and American Bar Associations. Jay received his BA in Political Science from Indiana University and his Juris Doctor degree from the University of Michigan Law School. He has attended Harvard Business School's program, "Making Corporate Boards More Effective".